



# **CNOOC LIMITED**

# **中国海洋石油有限公司**

## **2013 Third Quarter Review**

**Financial and Operating Highlights**  
**for the Quarter Ended September 30, 2013**



# Disclaimer

This presentation includes “forward-looking statements” within the meaning of the United States Private Securities Litigation Reform Act of 1995, including statements regarding expected future events, business prospectus or financial results. The words “expect”, “anticipate”, “continue”, “estimate”, “objective”, “ongoing”, “may”, “will”, “project”, “should”, “believe”, “plans”, “intends” and similar expressions are intended to identify such forward-looking statements. These statements are based on assumptions and analysis made by the Company in light of its experience and perception of historical trends, current conditions and expected future developments, as well as other factors that the Company believes reasonable under the circumstances. However, whether actual results and developments will meet the Company’s expectations and predictions depends on a number of risks and uncertainties which could cause the actual results, performance and financial conditions to differ materially from the Company’s expectations, including those associated with fluctuations in crude oil and natural gas prices, the exploration or development activities, the capital expenditure requirements, the business strategy, whether the transactions entered into by the Group can complete on schedule pursuant to its timetable or at all, the highly competitive nature of the oil and natural gas industries, the foreign operations, environmental liabilities and compliance requirements, and economic and political conditions in the People’s Republic of China. For a description of these and other risks and uncertainties, please see the documents the Company has filed from time to time with the United States Securities and Exchange Commission, including 2012 Annual Report on Form 20-F filed on April 24, 2013.

Consequently, all of the forward-looking statements made in this presentation are qualified by these cautionary statements. The Company cannot assure that the results or developments anticipated will be realized or, even if substantially realized, that they will have the expected effect on the Company, its business or operations.



# Overview

## Operation Highlights

- Net production of 103.4 mm boe, up 17.8% YoY
- 5 new discoveries and 15 successful appraisal wells
- Wenchang 19-1N and Weizhou 12-8W came on stream

## Financial Results

- Oil and gas sales revenues of RMB 56.14 billion, up 15.9% YoY
- Capex of RMB 22.38 billion, up 49.2% YoY
- Realized oil price of US\$ 106.26/bbl, up 1.5% YoY
- Realized gas price of US\$ 5.43/mcf, down 6.9% YoY



# Production Summary

**2013Q3\***

**2012Q3\***

	<b>Oil</b> (mm bbls)	<b>Gas</b> (bcf)	<b>Oil</b> (mm bbls)	<b>Gas</b> (bcf)
<b>Offshore China</b>				
Bohai	34.9	9.7	38.6	10.2
Western South China Sea	7.3	30.8	6.6	35.7
Eastern South China Sea	11.7	14.2	11.5	14.5
East Sea	0.2	3.0	0.1	3.0
<b>Subtotal</b>	<b>54.1</b>	<b>57.8</b>	<b>56.8</b>	<b>63.4</b>
<b>Overseas</b>				
Asia	2.9	13.1	1.3	13.5
Oceania	0.5	9.7	0.5	11.4
Africa	7.8	-	6.0	-
North America	8.6	21.6	3.3	4.1
South America	2.1	11.9	1.8	12.3
Europe	7.6	1.3	-	-
<b>Subtotal</b>	<b>29.5</b>	<b>57.7</b>	<b>12.9</b>	<b>41.4</b>
<b>Total</b>	<b>83.5</b>	<b>115.5</b>	<b>69.6</b>	<b>104.7</b>
<b>Total Net Production(mm boe)</b>	<b>103.4</b>		<b>87.8</b>	

\*Including our interest in equity-accounted investees, which is approximately 4.2 mm boe in 2013Q3 and 4.1 mm boe in 2012Q3. Production in 2013Q3 includes contribution from Nexen of 16.1 mm boe.

**We maintain the annual production target of 338-348 mm boe (excluding Nexen).**



# Revenues and Capital Expenditure

(unaudited)	3 months ended September 30			9 months ended September 30		
	2013	2012	%Chg	2013	2012	%Chg
<i>(RMB Million)</i>						
<b>Revenues</b>						
Crude Oil & Liquids	52,685	45,052	16.9%	156,736	134,339	16.7%
Natural Gas	3,451	3,392	1.7%	10,199	9,764	4.5%
Marketing Revenues, net	346	101	242.6%	1,318	205	542.9%
Others	869	416	108.9%	2,511	1,142	119.9%
<b>Total</b>	<b>57,351</b>	<b>48,961</b>	<b>17.1%</b>	<b>170,764</b>	<b>145,450</b>	<b>17.4%</b>
<b>Capital Expenditure</b>						
Exploration	4,496	3,129	43.7%	12,254	9,856	24.3%
Development	13,567	9,221	47.1%	39,373	24,446	61.1%
Production	4,319	2,651	62.9%	9,048	5,066	78.6%
<b>Total</b>	<b>22,382</b>	<b>15,001</b>	<b>49.2%</b>	<b>60,675</b>	<b>39,368</b>	<b>54.1%</b>
<b>Average Realized Prices</b>						
Oil (US\$/bbl)	106.26	104.74	1.5%	104.88	112.54	-6.8%
Natural Gas (US\$/mcf)	5.43	5.83	-6.9%	5.59	5.88	-4.9%

\*Including Nexen's capital expenditure of RMB4.7 billion.



# Exploration Highlights

## Offshore China

## Overseas

### Jinzhou 09

Well	Type	Status
LD5-2N-2	Appraisal	Successful
LD5-2N-4	Appraisal	Successful

### Bozhong 09

Well	Type	Status
PL15-2-11	Appraisal	Successful
PL15-2-12d	Appraisal	Successful

### Yulin 35

Well	Type	Status
WZ12-11-3	Appraisal	Successful
WZ12-11-6/Sa	Appraisal	Successful
WZ12-11-4	Appraisal	Successful

### Caofeidian 24

Well	Type	Status
KL9-6-2	Appraisal	Successful
KL9-5-2d	Appraisal	Successful

### Lingao 15

Well	Type	Status
DF1-4-3	Appraisal	Successful

### Liuhua 23

Well	Type	Status
LW3-2-1	Wildcat	Successful

### Congo

Well	Type	Status
Elephant-1	Wildcat	Successful

### Uganda

Well	Type	Status
Gunya-1	Wildcat	Successful
Gunya-2	Appraisal	Successful
Mpyo-4/A	Appraisal	Successful
Mpyo-5/A	Appraisal	Successful
Jobi East-6/A	Appraisal	Successful
Jobi East-7/A	Appraisal	Successful

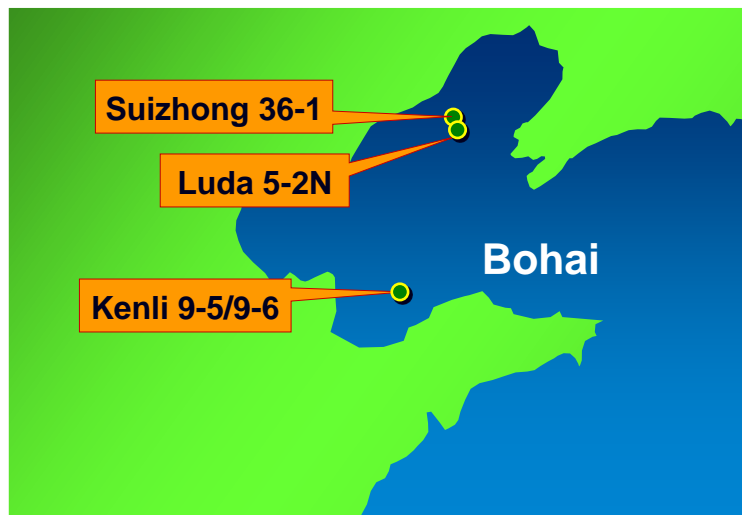
### U.S.A

Well	Type	Status
Vicksburg A	Exploratory	Successful

**We achieved 2 new discoveries and 10 successful appraisal wells offshore China, and 3 new discoveries and 5 successful appraisal wells overseas.**



# Successful Exploration Program



- **New discovery of Luda 5-2N**
  - Located at Liaoxi Lower Uplift and adjacent to Suizhong 36-1 oilfield
  - LD5-2N-2 encountered oil pay zones of 121.3 meters
  - LD5-2N-4 encountered oil pay zones of 85.3 meters
  - A mid-sized oil and gas structure\*
  - Adopted thermal recovery technology of heavy oil, creating new methodology for heavy oil development
- **Successful appraisal of Kenli 9-5/9-6**
  - Located at West of Laizhou Bay Sag in Bohai
  - KL9-6-2 encountered oil pay zones of 118.0 meters
  - KL9-5-2d encountered oil pay zones of 70.9 meters
  - A mid-sized oil and gas structure\*
  - Enlarged the reserve scale of the structure



# Major New Projects

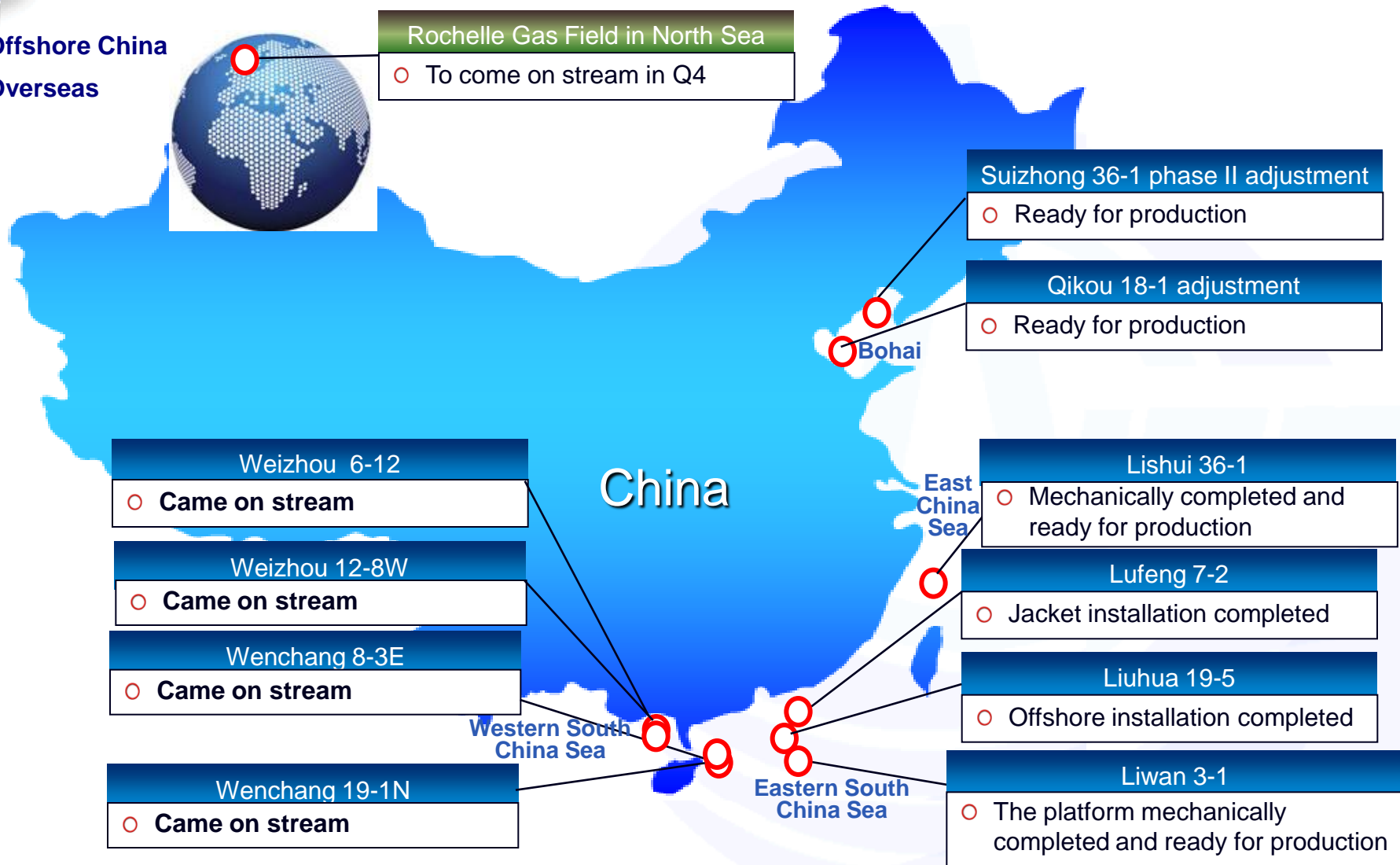
Offshore China

Overseas



Rochelle Gas Field in North Sea

○ To come on stream in Q4



2013 new projects progressed on schedule with 4 projects already brought on stream.





# HSE Performance

- Health, safety and environment protection are always our top priority.
- Continue to closely monitor the production operations of all oil and gas fields.
- Continue to proactively perform social responsibilities.

	2013Q3	2012Q3
Rate of Recordable Cases (per 200,000 man hours)	0.11	0.11
Rate of Lost Workdays Cases (per 200,000 man hours)	0.07	0.05



# Overview of TSX Listing

## Rationale for Toronto Stock Exchange Listing

- Canada is an important investment destination for CNOOC Limited following its acquisition of Nexen
- TSX listing demonstrates our commitment to Canada
- Consistent with our commitment to transparency and good corporate governance
- Offers the shareholders more choice in the exchange venues and currencies that they can trade
- Provides the company with a broader shareholder base

## TSX Listing Details



Date of Listing	September 18, 2013
Type of Security	American Depositary Receipts (ADRs)
Currency	Canadian dollar
Issuance Type	No new shares issued
Transferability	ADRs can be traded on NYSE and TSX



<http://www.cnooc.com>